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**Record 1 of 14****Title:** Financial consequences linked with investments in current assets: Polish firms case**Author(s):** Michalski, G (Michalski, Grzegorz)**Editor(s):** Deev O; Kajurova V; Krajicek J**Source:** EUROPEAN FINANCIAL SYSTEMS 2013: PROCEEDINGS OF THE 10TH INTERNATIONAL SCIENTIFIC CONFERENCE **Pages:** 213-220 **Published:** 2013**Times Cited in Web of Science:** 0**Total Times Cited:** 0**Cited Reference Count:** 38**Accession Number:** WOS:000324654400031**Language:** English**Document Type:** Proceedings Paper**Conference Title:** 10th International Scientific Conference on European Financial Systems 2013**Conference Date:** JUN 10-11, 2013**Conference Location:** Telc, CZECH REPUBLIC**Conference Host:** Masaryk Univ Ctr**Author Keywords:** current assets; financial liquidity; risk management**KeyWords Plus:** CORPORATE GOVERNANCE; HOLDINGS; DETERMINANTS; INFORMATION; DECISIONS; LIQUIDITY; MODEL; US**Addresses:** [Michalski, Grzegorz] Wroclaw Univ Econ, Inst Financial Management, Dept Corp Finance & Value Management, PL-53345 Wroclaw, Poland.**Reprint Address:****E-mail Addresses:** Grzegorz.Michalski@gmail.com**Publisher:** MASARYKOVA UNIV**Publisher Address:** ZENOTINOVO NAM 9, BRNO 601 77, CZECH REPUBLIC**IDS Number:** BGZ11**ISBN:** 978-80-210-6294-8**Source Item Page Count:** 8**Record 2 of 14****Title:** Crisis Influence on General Economic Condition and Corporate Liquidity Management. Financial Liquidity Investment Efficiency Model (FLIEM) use to Diagnose Polish Economics Standing

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Editor(s):** Kotlebova J

**Source:** PROCEEDINGS OF THE 7TH INTERNATIONAL CONFERENCE ON CURRENCY, BANKING AND INTERNATIONAL FINANCE - HOW DOES CENTRAL AND EASTERN EUROPE COPE UP WITH THE GLOBAL FINANCIAL CRISIS? **Pages:** 200-219 **Published:** 2012

**Times Cited in Web of Science:** 1

**Total Times Cited:** 1

**Cited Reference Count:** 48

**Accession Number:** WOS:000318886500015

**Language:** English

**Document Type:** Proceedings Paper

**Conference Title:** 7th International Conference on Currency, Banking and International Finance - How Does Central and Eastern Europe Cope up with the Global Financial Crisis?

**Conference Date:** SEP 27-28, 2012

**Conference Location:** Bratislava, SLOVAKIA

**Author Keywords:** liquidity; cost of capital; firm value

**KeyWords Plus:** INVENTORY MANAGEMENT; OPERATIONAL RISK; TRADE CREDIT; CASH; ASSETS; DEMAND; MONEY

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**Publisher:** EKONOM

**Publisher Address:** UNIV ECONOMICS, EKONOMICKA UNIVERZITA & BRATISLAVE, DOLNOZEMSKA CESTA 1, BRATISLAVA, 852 35, SLOVAKIA

**Web of Science Categories:** Business, Finance; Economics

**Research Areas:** Business & Economics

**IDS Number:** BEZ44

**ISBN:** 978-80-225-3527-4

**Source Item Page Count:** 20

**Record 3 of 14**

**Title:** Risk sensitivity indicator as correction factor for cost of capital rate

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Editor(s):** Culik M

**Source:** MANAGING AND MODELLING OF FINANCIAL RISKS - 6TH INTERNATIONAL SCIENTIFIC CONFERENCE PROCEEDINGS, PTS 1 AND 2 **Pages:** 418-428 **Published:** 2012

**Times Cited in Web of Science:** 1

**Total Times Cited:** 1

**Cited Reference Count:** 47

**Accession Number:** WOS:000317528600046

**Language:** English

**Document Type:** Proceedings Paper

**Conference Title:** 6th International Scientific Conference on Managing and Modelling of Financial Risks

**Conference Date:** SEP 10-11, 2012

**Conference Location:** Ostrava, CZECH REPUBLIC

**Author Keywords:** risk sensitivity; cost of capital; enterprise value; sensitivity indicator

**Key Words Plus:** PORTFOLIO MANAGEMENT APPROACH; INVENTORY MANAGEMENT; OPERATIONAL RISK; TRADE CREDIT; CASH; LIQUIDITY; INVESTMENTS; ASSETS; DEMAND; MONEY

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**Publisher:** VSB-TECH UNIV OSTRAVA

**Publisher Address:** FEECS, DEPT ELECTR POWER ENG, 17. LISTOPADU 15, OSTRAVA, 70833, CZECH REPUBLIC

**Web of Science Categories:** Business, Finance; Social Sciences, Mathematical Methods

**Research Areas:** Business & Economics; Mathematical Methods In Social Sciences

**IDS Number:** BEO23

**ISBN:** 978-80-248-2835-0

**Source Item Page Count:** 11

**Record 4 of 14**

**Title:** EFFICIENCY OF ACCOUNTS RECEIVABLE MANAGEMENT IN POLISH INSTITUTIONS

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Editor(s):** Cervinek P

**Source:** EUROPEAN FINANCIAL SYSTEMS 2012 **Pages:** 148-153 **Published:** 2012

**Times Cited in Web of Science:** 1**Total Times Cited:** 1**Cited Reference Count:** 19**Accession Number:** WOS:000316422800026**Language:** English**Document Type:** Proceedings Paper**Conference Title:** 9th International Conference on European Financial Systems 2012**Conference Date:** JUN 21-22, 2012**Conference Location:** Brno, CZECH REPUBLIC**Author Keywords:** efficiency of decisions; accounts receivable management; entrepreneurial finance**KeyWords Plus:** INVENTORY MANAGEMENT; OPERATIONAL RISK; DECISION**Addresses:** [Michalski, Grzegorz] Wroclaw Univ Econ, Dept Corp Finance & Value Management, KFPiZW, PL-53345 Wroclaw, Poland.**Reprint Address:****E-mail Addresses:** Grzegorz.Michalski@ue.wroc.pl**Author Identifiers:**

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**Publisher:** MASARYKOVA UNIV**Publisher Address:** ZENOTINOVO NAM 9, BRNO 601 77, CZECH REPUBLIC**Web of Science Categories:** Business, Finance**Research Areas:** Business & Economics**IDS Number:** BEF86**ISBN:** 978-80-210-5940-5**Source Item Page Count:** 6**Record 5 of 14****Title:** FINANCIAL LIQUIDITY MANAGEMENT IN RELATION TO RISK SENSITIVITY: POLISH FIRMS CASE**Author(s):** Grzegorz, M (Grzegorz, Michalski)**Editor(s):** Marian R**Source:** PROCEEDINGS OF THE INTERNATIONAL CONFERENCE QUANTITATIVE METHODS IN ECONOMICS (MULTIPLE CRITERIA DECISION MAKING XVI) **Pages:** 141-160 **Published:** 2012**Times Cited in Web of Science:** 0**Total Times Cited:** 0

**Cited Reference Count:** 31**Accession Number:** WOS:000307520000025**Language:** English**Document Type:** Proceedings Paper**Conference Title:** 16th International Scientific Conference on Quantitative Methods in Economics - Multiple Criteria Decision Making**Conference Date:** MAY 30-JUN 01, 2012**Conference Location:** Bratislava, SLOVAKIA**Author Keywords:** liquidity; cost of capital; firm value**Key Words Plus:** DEMAND; MONEY; MODEL**Addresses:** [Grzegorz, Michalski] Wroclaw Univ Econ, PL-53345 Wroclaw, Poland.**Reprint Address:****E-mail Addresses:** michalskig@ue.wroc.pl**Author Identifiers:**

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**Publisher:** IURA EDITION SPOL SRO**Publisher Address:** ORAAVSKA 17, BRATISLAVA, 821 09, SLOVAKIA**Web of Science Categories:** Economics**Research Areas:** Business & Economics**IDS Number:** BBN51**ISBN:** 978-80-225-3426-0**Source Item Page Count:** 20**Record 6 of 14****Title:** Liquid Assets Strategies in Silesian Non-Profit Organizations**Author(s):** Michalski, G (Michalski, Grzegorz); Mercik, A (Mercik, Aleksander)**Editor(s):** Dluhosova D**Source:** FINANCIAL MANAGEMENT OF FIRMS AND FINANCIAL INSTITUTIONS **Pages:** 258-270 **Published:** 2011**Times Cited in Web of Science:** 0**Total Times Cited:** 0**Cited Reference Count:** 26**Accession Number:** WOS:000317550100032**Language:** English

**Document Type:** Proceedings Paper

**Conference Title:** 8th International Scientific Conference on Financial Management of Firms and Financial Institutions

**Conference Date:** SEP 06-07, 2011

**Conference Location:** Ostrava, CZECH REPUBLIC

**Conference Host:** VSB TU Ostrava, Finance Dept, Fac Econom

**Author Keywords:** intrinsic liquidity value; nonprofit financial management; financial liquidity

**KeyWords Plus:** MANAGEMENT; RISK

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**Publisher:** VSB-TECH UNIV OSTRAVA

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**Web of Science Categories:** Business, Finance; Management

**Research Areas:** Business & Economics

**IDS Number:** BEO29

**ISBN:** 978-80-248-2494-9

**Source Item Page Count:** 13

**Record 7 of 14**

**Title:** PLANNING OPTIMAL FROM THE FIRM VALUE CREATION PERSPECTIVE. LEVELS OF OPERATING CASH INVESTMENTS

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Source:** ROMANIAN JOURNAL OF ECONOMIC FORECASTING **Volume:** 13 **Issue:** 1 **Pages:** 198-214 **Published:** 2010

**Times Cited in Web of Science:** 4

**Total Times Cited:** 4

**Cited Reference Count:** 20

**Accession Number:** WOS:000276774800015

**Language:** English

**Document Type:** Article

**Author Keywords:** corporate value; investments; current assets; working capital; value based management; cash management

**KeyWords Plus:** MANAGEMENT

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**Publisher:** INST ECONOMIC FORECASTING

**Publisher Address:** CASA ACADEMIEI, CALEA 13 SEPTEMBRIE NR 13, SECTOR 5, BUCHAREST, 050711, ROMANIA

**Web of Science Categories:** Economics

**Research Areas:** Business & Economics

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**ISSN:** 1582-6163

**29-char Source Abbrev.:** ROM J ECON FORECAST

**ISO Source Abbrev.:** Rom. J. Econ. Forecast

**Source Item Page Count:** 17

**Record 8 of 14**

**Title:** INVENTORY MANAGEMENT OPTIMIZATION AS PART OF OPERATIONAL RISK MANAGEMENT

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Source:** ECONOMIC COMPUTATION AND ECONOMIC CYBERNETICS STUDIES AND RESEARCH **Volume:** 43 **Issue:** 4 **Pages:** 213-222 **Published:** 2009

**Times Cited in Web of Science:** 4

**Total Times Cited:** 4

**Cited Reference Count:** 39

**Accession Number:** WOS:000272072800016

**Language:** English

**Document Type:** Article

**Author Keywords:** Corporate liquidity; firm value; delivery risk

**KeyWords Plus:** LIQUIDITY; CASH; DETERMINANTS; DEMAND; MONEY; MODEL

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**Publisher Address:** 15-17 CALEA DOROBANTI, SECTOR 1, BUCHAREST, 00000, ROMANIA

**Web of Science Categories:** Economics; Mathematics, Interdisciplinary Applications

**Research Areas:** Business & Economics; Mathematics

**IDS Number:** 523KT

**ISSN:** 0424-267X

**29-char Source Abbrev.:** ECON COMPUT ECON CYB

**ISO Source Abbrev.:** Econ. Comput. Econ. Cybern. Stud.

**Source Item Page Count:** 10

**Record 9 of 14**

**Title:** Operational risk in current assets investment decisions: Portfolio management approach in accounts receivable

**Author(s):** Michalski, G (Michalski, G.)

**Source:** AGRICULTURAL ECONOMICS-ZEMEDELSKA EKONOMIKA **Volume:** 54 **Issue:** 1 **Pages:** 12-19 **Published:** 2008

**Times Cited in Web of Science:** 6

**Total Times Cited:** 6

**Cited Reference Count:** 14

**Accession Number:** WOS:000253777600002

**Language:** English

**Document Type:** Article

**Author Keywords:** accounts receivable; trade credit management; incremental analysis; value based management; portfolio analysis

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**Publisher:** INST AGRICULTURAL FOOD INFORMATION



**Publisher Address:** SLEZSKA 7, PRAGUE 120 56, CZECH REPUBLIC

**Web of Science Categories:** Agricultural Economics & Policy; Economics

**Research Areas:** Agriculture; Business & Economics

**IDS Number:** 271GT

**ISSN:** 0139-570X

**29-char Source Abbrev.:** AGR ECON-CZECH

**ISO Source Abbrev.:** Agric. Econ.

**Source Item Page Count:** 8

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**Record 10 of 14**

**Title:** Corporate inventory management with value maximization in view

**Author(s):** Michalski, G (Michalski, G.)

**Source:** AGRICULTURAL ECONOMICS-ZEMEDELSKA EKONOMIKA **Volume:** 54 **Issue:** 5 **Pages:** 187-192 **Published:** 2008

**Times Cited in Web of Science:** 3

**Total Times Cited:** 3

**Cited Reference Count:** 9

**Accession Number:** WOS:000257041100001

**Language:** English

**Document Type:** Article

**Author Keywords:** inventory management; value based management; free cash flow

**Addresses:** Wroclaw Univ Econ, Dept Corp Finance & Value Management, Wroclaw, Poland.

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**Publisher:** INST AGRICULTURAL FOOD INFORMATION

**Publisher Address:** SLEZSKA 7, PRAGUE 120 56, CZECH REPUBLIC

**Web of Science Categories:** Agricultural Economics & Policy; Economics

**Research Areas:** Agriculture; Business & Economics

**IDS Number:** 317SV

**ISSN:** 0139-570X

**29-char Source Abbrev.:** AGR ECON-CZECH

**ISO Source Abbrev.:** Agric. Econ.

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**Record 11 of 14**

**Title:** Decreasing operating risk in accounts receivable mangement: influence of the factoring on the firm value

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Editor(s):** Culik M

**Source:** RIZENI A MODELOVANI FINANCNICH RIZIK **Pages:** 130-137 **Published:** 2008

**Times Cited in Web of Science:** 3

**Total Times Cited:** 3

**Cited Reference Count:** 9

**Accession Number:** WOS:000288140300017

**Language:** English

**Document Type:** Proceedings Paper

**Conference Title:** 4th International Scientific Conference on Managing and Modelling of Financial Risk

**Conference Date:** SEP 11-12, 2008

**Conference Location:** Ostrava, CZECH REPUBLIC

**Author Keywords:** Corporate risk management; operating risk; factoring; operating cycle; current assets; firm value

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**Publisher:** VYOSKA SKOLA BANISKA-TECHNICAL UNIV OSTRAVA

**Publisher Address:** FACULTY ECONOMICS, SOKOLSKA TRIDA 33, OSTRAVA, 701 21, CZECH REPUBLIC

**Web of Science Categories:** Business, Finance; Social Sciences, Mathematical Methods

**Research Areas:** Business & Economics; Mathematical Methods In Social Sciences

**IDS Number:** BTU79

**ISBN:** 978-80-248-1846-7

**Source Item Page Count:** 8

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**Record 12 of 14**

**Title:** Risk reduction in SME financing: Jeremie fund influence on financial situation of small and middle enterprises

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Editor(s):** Culik M

**Source:** RIZENI A MODELOVANI FINANCNICH RIZIK **Pages:** 138-147 **Published:** 2008

**Times Cited in Web of Science:** 0

**Total Times Cited:** 0

**Cited Reference Count:** 7

**Accession Number:** WOS:000288140300018

**Language:** English

**Document Type:** Proceedings Paper

**Conference Title:** 4th International Scientific Conference on Managing and Modelling of Financial Risk

**Conference Date:** SEP 11-12, 2008

**Conference Location:** Ostrava, CZECH REPUBLIC

**Author Keywords:** capital cost; target capital structure; micro and small enterprises

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**Publisher:** VYOSKA SKOLA BANISKA-TECHNICAL UNIV OSTRAVA

**Publisher Address:** FACULTY ECONOMICS, SOKOLSKA TRIDA 33, OSTRAVA, 701 21, CZECH REPUBLIC

**Web of Science Categories:** Business, Finance; Social Sciences, Mathematical Methods

**Research Areas:** Business & Economics; Mathematical Methods In Social Sciences

**IDS Number:** BTU79

**ISBN:** 978-80-248-1846-7

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**Record 13 of 14**

**Title:** Value-based inventory management

**Author(s):** Michalski, G (Michalski, Grzegorz)

**Source:** ROMANIAN JOURNAL OF ECONOMIC FORECASTING **Volume:** 9 **Issue:** 1 **Pages:** 82-90 **Published:** 2008

**Times Cited in Web of Science:** 5

**Total Times Cited:** 5**Cited Reference Count:** 11**Accession Number:** WOS:000256425300006**Language:** English**Document Type:** Article**Author Keywords:** inventory management; value-based management; free cash flow; working capital management; short-run financial management**Addresses:****Reprint Address:** Michalski, G (reprint author), Wroclaw Univ Econ, Dept Corp Finance & Value Management, Ul Komandorska 118-120 Pok 704-Z, PL-53345 Wroclaw, Poland.**E-mail Addresses:** Grzegorz.Michalski@ae.wroc.pl**Author Identifiers:**

Author	ResearcherID Number	ORCID Number
Michalski, Grzegorz	A-4771-2010	0000-0002-8211-4057

**Publisher:** INST ECONOMIC FORECASTING**Publisher Address:** CASA ACADEMIEI, CALEA 13 SEPTEMBRIE NR 13, SECTOR 5, BUCHAREST, 050711, ROMANIA**Web of Science Categories:** Economics**Research Areas:** Business & Economics**IDS Number:** 308XX**ISSN:** 1582-6163**29-char Source Abbrev.:** ROM J ECON FORECAST**ISO Source Abbrev.:** Rom. J. Econ. Forecast**Source Item Page Count:** 9**Record 14 of 14****Title:** Portfolio management approach in trade credit decision making**Author(s):** Michalski, G (Michalski, Grzegorz)**Source:** ROMANIAN JOURNAL OF ECONOMIC FORECASTING **Volume:** 8 **Issue:** 3 **Pages:** 42-53 **Published:** 2007**Times Cited in Web of Science:** 7**Total Times Cited:** 7**Cited Reference Count:** 14**Accession Number:** WOS:000253992900003**Language:** English**Document Type:** Article**Author Keywords:** accounts receivable; trade credit management; incremental analysis; value based management; portfolio analysis

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**Publisher:** INST ECONOMIC FORECASTING

**Publisher Address:** CASA ACADEMIEI, CALEA 13 SEPTEMBRIE NR 13, SECTOR 5, BUCHAREST, 050711, ROMANIA

**Web of Science Categories:** Economics

**Research Areas:** Business & Economics

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**Record 1 of 8****Title:** THE EFFECTS OF WORKING CAPITAL MANAGEMENT ON THE PROFITABILITY OF NIGERIAN MANUFACTURING FIRMS**Author(s):** Aregbeyen, O (Aregbeyen, Omo)**Source:** JOURNAL OF BUSINESS ECONOMICS AND MANAGEMENT **Volume:** 14 **Issue:** 3 **Pages:** 520-534 **DOI:** 10.3846/16111699.2011.651626 **Published:** 2013**Times Cited in Web of Science:** 0**Total Times Cited:** 0**Cited References:** Ali S, 2011, AFR J BUS MANAGE, V5, P2942

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Padachi K., 2006, INT REV BUSINESS RES, V2, P45

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Van Horne J. C., 2000, FUNDAMENTALS OF FINA

**Cited Reference Count: 38**

**Abstract:** The efficiency of working capital management (WCM) has implications for firms' profitability. This paper empirically investigates the effects of WCM on the profitability of a sample of 48 large manufacturing firms quoted on the Nigerian Stock Exchange (NSE) for the period 1993 to 2005. It is aimed at filling the gaps in a previous study and contribute to expanding and enriching the literature particularly on Nigeria and at large. The analysis examined the responses of the firms' profitability to WCM and a number of augmenting factors. Profitability was alternatively measured by gross operating profit (GOI), net operating income (NOI) and return on assets (ROA). Likewise, WCM was measured by the average collection period (ACP), average pay period (APP), inventory turnover days (ITID) and comprehensively by the cash conversion cycle (CCC). The results indicate that the firms' have been inefficient with WCM and caused significant reductions in profitability. The paper concludes that improving the efficiency of WCM is essential and recommends that manufacturing firms in Nigeria should shorten the ACP, APP, ITID and reduce their CCCs.

**Accession Number:** WOS:000321216500006

**Language:** English

**Document Type:** Article

**Author Keywords:** manufacturing firms; WCM; CCC; efficiency; profitability; Nigeria

**KeyWords Plus:** TRADE CREDIT; QUALITY

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**Web of Science Categories:** Business; Economics

**Research Areas:** Business & Economics

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**29-char Source Abbrev.:** J BUS ECON MANAG

**ISO Source Abbrev.:** J. Bus. Econ. Manag.

**Source Item Page Count:** 15

**Title:** Selected Ratio and Bankruptcy Early-Warning Method Analysis of Competitiveness of Wood Sector Companies Listed on Warsaw Stock Exchange

**Author(s):** Biernacka, J (Biernacka, Justyna); Sedliacikova, M (Sedliacikova, Mariana)

**Source:** DRVNA INDUSTRIJA **Volume:** 63 **Issue:** 3 **Pages:** 187-193 **DOI:** 10.5552/drind.2012.1212 **Published:** 2012

**Times Cited in Web of Science:** 0

**Total Times Cited:** 0

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**Cited Reference Count:** 13

**Abstract:** This paper presents the analysis of economic conditions of wood sector companies listed on the Warsaw Stock Exchange. Among many measures of ratio analysis, the three most frequently used groups of indicators - profitability, debt and liquidity were selected. For a comprehensive presentation of the situation of each company, the Męczyńska & Zawadzki's model was used as the bankruptcy early warning method. Two furniture industry companies, two wood-based panel industry companies, two pulp and paper industry entities, a representative of sawmilling industry and a company of wood-based panels and furniture industry were analyzed. The analysis showed that companies with stable position in the market have the best economic conditions, and these were namely the pulp and paper industry and furniture industry.

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**Language:** English

**Document Type:** Article

**Author Keywords:** ratio analysis; bankruptcy early-warning methods; competitiveness; wood sector companies

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**Publisher:** ZAGREB UNIV, FAC FORESTRY

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**Web of Science Categories:** Materials Science, Paper & Wood

**Research Areas:** Materials Science



**IDS Number:** 014LR

**ISSN:** 0012-6772

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**ISO Source Abbrev.:** Drv. Ind.

**Source Item Page Count:** 7

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**Record 3 of 8**

**Title:** Searching for internal and external factors that determine working capital management for manufacturing firms in Pakistan

**Author(s):** Ali, S (Ali, Shahid); Khan, MRA (Khan, Muhammad Ramzan Akhtar)

**Source:** AFRICAN JOURNAL OF BUSINESS MANAGEMENT **Volume:** 5 **Issue:** 7 **Pages:** 2942-2949 **Published:** APR 4 2011

**Times Cited in Web of Science:** 1

**Total Times Cited:** 1

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Smith K, 1980, Profitability versus liquidity tradeoffs in working capital management, in readings on the management of working capital

**Cited Reference Count:** 10

**Abstract:** This paper searches for important endogenous and exogenous factors that have an influence on working capital management of manufacturing firms in Pakistan. The topic has been examined by researchers around the world and needs to be inquired for firms in Pakistan. Following Shulman and Cox (1985), working capital management of a manufacturing business firm is measured by net liquidity balance and working capital requirements. Determinants for working capital are separated as endogenous or exogenous to a manufacturing firm, similarly they are viewed as firm-specific or macroeconomic depicting the general conditions of the economy. The determinants that may have an effect on working capital of manufacturing business firms derived from literature are business cycles, firm growth, leverage, cash flows, return on assets, size of the firm, real gross domestic product, and unemployment rate. Proxies for efficient working capital are developed and are called as working capital requirement and net liquid balance. These two proxies are used as dependent variables in the models. In Pakistan, data on many endogenous variables that may impact working capital practice is not easily available. The same is not true for heavily invested manufacturing firms. A subjective sampling procedure is exercised to select 20% of firms from each of the four sectors namely Engineering, Sugar, Chemicals, and Fuel and Energy. Top 20% capital intensive firms for the period of 2000 to 2008 are sampled from each of the four sectors for the analysis. Descriptive findings show that Chemical firms are managing their working capital requirements and liquidity balances more efficiently. Findings do indicate that poor economic conditions affect working capital requirements and put firms under significant pressure of more efficient management practice. This suggests that working capital requirements and liquidity needs increase for firms when the economy is in poor economic conditions or is in recession. The study also concludes that all sectors are not able to remain equally efficient with their working capital policies as they are differently affected by macroeconomic conditions. The study could not identify any uniform micro or macro determinants across all selected sectors.

**Accession Number:** WOS:000291553900044

**Language:** English

**Document Type:** Article

**Author Keywords:** Working capital management; macroeconomic variables; microeconomic variables

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**Publisher:** ACADEMIC JOURNALS

**Publisher Address:** P O BOX 5170-00200 NAIROBI, VICTORIA ISLAND, LAGOS 73023, NIGERIA

**Web of Science Categories:** Business; Management

**Research Areas:** Business & Economics

**IDS Number:** 776RC

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**29-char Source Abbrev.:** AFR J BUS MANAGE

**ISO Source Abbrev.:** Afr. J. Bus. Manag.

**Source Item Page Count:** 8

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**Record 4 of 8**

**Title:** WORKING CAPITAL ASSESSMENT IN CUSTOMER ORIENTED COMPANY

**Author(s):** Pecinova, Z (Pecinova, Zuzana)

**Editor(s):** Ginevicius R; Rutkauskas AV; Pocs R; Stankeviciene J

**Source:** 6TH INTERNATIONAL SCIENTIFIC CONFERENCE BUSINESS AND MANAGEMENT 2010, VOLS I AND II **Book Series:** Business and Management-Spausdinta **Pages:** 1058-1065 **DOI:** 10.3846/bm.2010.142 **Published:** 2010

**Times Cited in Web of Science:** 0

**Total Times Cited:** 0

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ZEITHAML VA, 1988, J MARKETING, V52, P2, DOI 10.2307/1251446

**Cited Reference Count:** 31

**Abstract:** A balance between the benefits received by an individual customer and by a firm is the essential precondition for companies to achieve and maintain their long term competitiveness and performance. Working capital can contribute to the ability of a company to serve the right customers in a right and efficient way and can influence both sides of the customer value. Costs and benefits flowing from working capital components must be therefore more connected with the process of individual customers' care and included in a customer value assessment. Working capital management should be changed to reflect these conditions and to support company performance.

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**Conference Date:** MAY 13-14, 2010

**Conference Location:** Vilnius, LITHUANIA

**Conference Host:** Vilnius Gediminas Techn Univ

**Author Keywords:** working capital; customer oriented company; customer value; working capital performance; assessment of working capital costs and benefits

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**Publisher:** VILNIUS GEDIMINAS TECHNICAL UNIV PRESS, TECHNIKA  
**Publisher Address:** SAULETEKIO A1. 11, VILNIUS-40, LT-10233, LITHUANIA  
**Web of Science Categories:** Business; Management  
**Research Areas:** Business & Economics  
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**29-char Source Abbrev.:** BUS MANAG  
**Source Item Page Count:** 8

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**Record 5 of 8**

**Title:** The role of subsidies in managing the operating risk of agricultural enterprises

**Author(s):** Spicka, J (Spicka, J.); Boudny, J (Boudny, J.); Janotova, B (Janotova, B.)

**Source:** AGRICULTURAL ECONOMICS-ZEMEDELSKA EKONOMIKA **Volume:** 55 **Issue:** 4 **Pages:** 169-179 **Published:** 2009

**Times Cited in Web of Science:** 1

**Total Times Cited:** 2

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**Cited Reference Count:** 15

**Abstract:** The paper examines the relationship between the farmers' operating risk and current subsidies. Focused at the commodity level, the analysis is based on a sample survey of costs and yields of two crops (winter wheat and rapeseed) and two livestock commodities (cow milk and fattening cattle) carried out in 2005-2007 in the Czech Republic. The risk analysis relates to the growing conditions, crop yields and the livestock productivity. The future role of the Subsidies as the risk management tool in the farming business, as well as the position of this instrument against the other risk management instruments is analysed. The break even analysis and the Monte Carlo simulation are used as analytical tools. The results indicate that the current subsidies have an impact on the stability of the farmers' income. Partially or fully decoupled payments serve as a "financial pillow" increasing the level of the farmers' income and extending the farmers' decision-making possibilities. Furthermore, the current subsidies reduce the variability of the farmers' income. The Current subsidies Are a

suitable complement to other commonly used risk management tools primarily designed to reduce the farmers' and farm income variability.

**Accession Number:** WOS:000266076100002

**Language:** English

**Document Type:** Article

**Author Keywords:** risk management; agricultural policy; direct payments; income stability; Monte Carlo simulation

**KeyWords Plus:** MANAGEMENT; DECISIONS

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Spicka, Jindrich	C-9855-2013	

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**Publisher Address:** SLEZSKA 7, PRAGUE 120 56, CZECH REPUBLIC

**Web of Science Categories:** Agricultural Economics & Policy; Economics

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**ISO Source Abbrev.:** Agric. Econ.

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**Record 6 of 8**

**Title:** MANAGING CASH FOR A MINING COMPANY

**Author(s):** Fuksa, D (Fuksa, Dariusz)

**Source:** GOSPODARKA SUROWCAMI MINERALNYMI-MINERAL RESOURCES MANAGEMENT **Volume:** 25 **Issue:** 1 **Pages:** 119-135 **Published:** 2009

**Times Cited in Web of Science:** 0

**Total Times Cited:** 0

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**Cited Reference Count:** 14

**Abstract:** One of the target main of company cash management is the decision making relating the choice of the profitable surplus placing the cash which occurs periodically, as well as funding sources for temporary her deficiency. Too big the cash amounts in relation to real needs, reduces the risk of privation financial liquidity. However it limits profits, which could be reached as the result of commitment in the economic processes or remunerative places of free cash. This implicates the necessity of maximization of benefits from possession of cash across correc husbanding of supplies. The optimization of cash management can be realized with using of different methods.

This paper shows the theoretical reasoning models used for optimizing cash levels, like the Baumol, Beranek, Miller-Orr, Stone model as well as the method of the Monte Carlo simulation. Discussed the practical utilization possibility above mentioned methods, paying back attention on problems with their adaptation to real economic conditions. The introduction to above mentioned models be introduced the methods of financial liquidity estimate of company. Moreover passed the example forms of surplus placing the free cash. The practical applications the Miller-Orr model using to optimizing cash levels for a raw rock mine. Presented implementation of this model let us to conclude that, usage of this model allows to make rational decisions regarding effective cash management, in spite signaled his defects.

**Accession Number:** WOS:000264852500008

**Language:** Polish

**Document Type:** Article

**Author Keywords:** Cash management; financial liquidity; methods of optimizing cash

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**Publisher:** WYDAWNICTWO IGSMIE PAN

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**ISO Source Abbrev.:** Gospod. Surowcami. Miner.

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**Record 7 of 8****Title:** Evaluating the knowledge, relevance and experience of expert decision makers utilizing the Fuzzy-AHP**Author(s):** Aly, S (Aly, S.); Vrana, I (Vrana, I.)**Source:** AGRICULTURAL ECONOMICS-ZEMEDELSKA EKONOMIKA **Volume:** 54 **Issue:** 11 **Pages:** 529-535 **Published:** 2008**Times Cited in Web of Science:** 3**Total Times Cited:** 3**Cited References:** BOENDER CGE, 1989, FUZZY SET SYST, V29, P133, DOI 10.1016/0165-0114(89)90187-5

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Triantaphyllou E, 1996, INT J APPROX REASON, V14, P281, DOI 10.1016/0888-613X(95)00119-2

**Cited Reference Count:** 15**Abstract:** The reliance on experts' decision is considered a very efficient solution especially in case of ill-structured and vague decision making situations. This necessitates being able to identify the expert or experts group whose decision must be particularly assigned a greater weight or importance. This paper is concerned with a method of how to determine the weights of a group of expert decision makers, taking into account the vagueness associated with such evaluation.**Accession Number:** WOS:000262387300004**Language:** English**Document Type:** Article**Author Keywords:** Group Decision Making; Analytical Hierarchy Process (AHP); Fuzzy-AHP; experts judgments; ill-structured decision making; decision making weights/importance's**KeyWords Plus:** MANAGEMENT; ALTERNATIVES**Addresses:** [Aly, S.; Vrana, I.] Czech Univ Life Sci, Fac Econ & Management, Dept Informat Engn, Prague 16951 6, Suchdol, Czech Republic.**Reprint Address:** Aly, S (reprint author), Czech Univ Life Sci, Fac Econ & Management, Dept Informat Engn, Kamycka 129, Prague 16951 6, Suchdol, Czech Republic.**E-mail Addresses:** shady@pef.czu.cz; vrana@pef.czu.cz**Publisher:** INST AGRICULTURAL FOOD INFORMATION**Publisher Address:** SLEZSKA 7, PRAGUE 120 56, CZECH REPUBLIC

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**Record 8 of 8**

**Title:** Cash level optimization for a company based on the Miller-Orr model

**Author(s):** Fuksa, D (Fuksa, Dariusz)

**Source:** GOSPODARKA SUROWCAMI MINERALNYMI-MINERAL RESOURCES MANAGEMENT **Volume:** 24 **Issue:** 3 **Pages:** 105-113 **Part:** 3 **Published:** 2008

**Times Cited in Web of Science:** 0

**Total Times Cited:** 0

**Cited References:** GALAS Z, 2008, PRZEGLAD GORNICZY, P29

MICHALSKI G, 2004, WARTOSC PLYNNOSCI BI

SIERPINSKA M, 2005, ZARZADZANIE PLYNNOSC

TRZASKUSZAK B, 2008, GOSPOD SUROWCAMI MIN, P45

**Cited Reference Count:** 4

**Abstract:** One of the problems of company cash management is the decision making relating the choice of funding sources for temporary cash deficiency, as well as the profitable surplus placing which occurs periodically. Maintenance of excessive cash amounts in relation to real needs, reduces the risk of disturbance of time payments ability. However it limits profits, which could be reached as the result of commitment in the economic processes or remunerative places of free cash. This implicates the necessity of maximization of benefits from possession of cash across correct husbanding of supplies. The optimization of cash management can be realized with using of different methods. The Miller-Orr model is most often used in such cases.

This paper shows the theoretical reasoning for optimizing accidental cash levels using the Miller-Orr model as well as its practical applications for a raw rock mine. Presented implementation of this model let us to conclude that, usage of this model allows to make rational decisions regarding effective cash management. He is not however possible to use in every accident.

**Accession Number:** WOS:000259858900010

**Language:** Polish

**Document Type:** Article

**Author Keywords:** cash management; method of optimizing cash; Miller-Orr model

**Addresses:** Wydział Gornictwa & Geoinżynierii AGH, Krakow, Poland.

**Reprint Address:** Fuksa, D (reprint author), Wydział Gornictwa & Geoinżynierii AGH, Krakow, Poland.

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**Research Areas:** Mineralogy; Mining & Mineral Processing

**IDS Number:** 357PP

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