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Record 1 of 13**Title:** Crisis Influence on General Economic Condition and Corporate Liquidity Management. Financial Liquidity Investment Efficiency Model (FLIEM) use to Diagnose Polish Economics Standing**Author(s):** Michalski, G (Michalski, Grzegorz)**Editor(s):** Kotlebova J**Source:** PROCEEDINGS OF THE 7TH INTERNATIONAL CONFERENCE ON CURRENCY, BANKING AND INTERNATIONAL FINANCE - HOW DOES CENTRAL AND EASTERN EUROPE COPE UP WITH THE GLOBAL FINANCIAL CRISIS? **Pages:** 200-219 **Published:** 2012**Times Cited in Web of Science:** 0**Total Times Cited:** 0**Cited Reference Count:** 48**Accession Number:** WOS:000318886500015**Language:** English**Document Type:** Proceedings Paper**Conference Title:** 7th International Conference on Currency, Banking and International Finance - How Does Central and Eastern Europe Cope up with the Global Financial Crisis?**Conference Date:** SEP 27-28, 2012**Conference Location:** Bratislava, SLOVAKIA**Author Keywords:** liquidity; cost of capital; firm value**KeyWords Plus:** INVENTORY MANAGEMENT; OPERATIONAL RISK; TRADE CREDIT; CASH; ASSETS; DEMAND; MONEY**Addresses:** [Michalski, Grzegorz] Wroclaw Univ Econ, PL-53345 Wroclaw, Poland.**Reprint Address:****E-mail Addresses:** grzegorz.michalski@gmail.com**Author Identifiers:**

Author	ResearcherID Number	ORCID Number
Michalski, Grzegorz	A-4771-2010	0000-0002-8211-4057

Publisher: EKONOM**Publisher Address:** UNIV ECONOMICS, EKONOMICKA UNIVERZITA & BRATISLAVE, DOLNOZEMSKA CESTA 1, BRATISLAVA, 852 35, SLOVAKIA**Web of Science Categories:** Business, Finance; Economics**Research Areas:** Business & Economics**IDS Number:** BEZ44

ISBN: 978-80-225-3527-4**Source Item Page Count:** 20**Record 2 of 13****Title:** Risk sensitivity indicator as correction factor for cost of capital rate**Author(s):** Michalski, G (Michalski, Grzegorz)**Editor(s):** Culik M**Source:** MANAGING AND MODELLING OF FINANCIAL RISKS - 6TH INTERNATIONAL SCIENTIFIC CONFERENCE PROCEEDINGS, PTS 1 AND 2 **Pages:** 418-428 **Published:** 2012**Times Cited in Web of Science:** 0**Total Times Cited:** 0**Cited Reference Count:** 47**Accession Number:** WOS:000317528600046**Language:** English**Document Type:** Proceedings Paper**Conference Title:** 6th International Scientific Conference on Managing and Modelling of Financial Risks**Conference Date:** SEP 10-11, 2012**Conference Location:** Ostrava, CZECH REPUBLIC**Author Keywords:** risk sensitivity; cost of capital; enterprise value; sensitivity indicator**Key Words Plus:** PORTFOLIO MANAGEMENT APPROACH; INVENTORY MANAGEMENT; OPERATIONAL RISK; TRADE CREDIT; CASH; LIQUIDITY; INVESTMENTS; ASSETS; DEMAND; MONEY**Addresses:** [Michalski, Grzegorz] Wroclaw Univ Econ, Wroclaw, Poland.**Reprint Address:****E-mail Addresses:** Grzegorz.Michalski@gmail.com**Author Identifiers:**

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Publisher: VSB-TECH UNIV OSTRAVA**Publisher Address:** FEECS, DEPT ELECTR POWER ENG, 17. LISTOPADU 15, OSTRAVA, 70833, CZECH REPUBLIC**Web of Science Categories:** Business, Finance; Social Sciences, Mathematical Methods**Research Areas:** Business & Economics; Mathematical Methods In Social Sciences**IDS Number:** BEO23**ISBN:** 978-80-248-2835-0

Source Item Page Count: 11

Record 3 of 13

Title: EFFICIENCY OF ACCOUNTS RECEIVABLE MANAGEMENT IN POLISH INSTITUTIONS

Author(s): Michalski, G (Michalski, Grzegorz)

Editor(s): Cervinek P

Source: EUROPEAN FINANCIAL SYSTEMS 2012 **Pages:** 148-153 **Published:** 2012

Times Cited in Web of Science: 0

Total Times Cited: 0

Cited Reference Count: 19

Accession Number: WOS:000316422800026

Language: English

Document Type: Proceedings Paper

Conference Title: 9th International Conference on European Financial Systems 2012

Conference Date: JUN 21-22, 2012

Conference Location: Brno, CZECH REPUBLIC

Author Keywords: efficiency of decisions; accounts receivable management; entrepreneurial finance

KeyWords Plus: INVENTORY MANAGEMENT; OPERATIONAL RISK; DECISION

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Web of Science Categories: Business, Finance

Research Areas: Business & Economics

IDS Number: BEF86

ISBN: 978-80-210-5940-5

Source Item Page Count: 6

Record 4 of 13

Title: FINANCIAL LIQUIDITY MANAGEMENT IN RELATION TO RISK SENSITIVITY: POLISH FIRMS CASE

Author(s): Grzegorz, M (Grzegorz, Michalski)

Editor(s): Marian R

Source: PROCEEDINGS OF THE INTERNATIONAL CONFERENCE QUANTITATIVE METHODS IN ECONOMICS (MULTIPLE CRITERIA DECISION MAKING XVI) **Pages:** 141-160 **Published:** 2012

Times Cited in Web of Science: 0

Total Times Cited: 0

Cited Reference Count: 31

Accession Number: WOS:000307520000025

Language: English

Document Type: Proceedings Paper

Conference Title: 16th International Scientific Conference on Quantitative Methods in Economics - Multiple Criteria Decision Making

Conference Date: MAY 30-JUN 01, 2012

Conference Location: Bratislava, SLOVAKIA

Author Keywords: liquidity; cost of capital; firm value

KeyWords Plus: DEMAND; MONEY; MODEL

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Publisher: IURA EDITION SPOL SRO

Publisher Address: ORAAVSKA 17, BRATISLAVA, 821 09, SLOVAKIA

Web of Science Categories: Economics

Research Areas: Business & Economics

IDS Number: BBN51

ISBN: 978-80-225-3426-0

Source Item Page Count: 20

Record 5 of 13

Title: Liquid Assets Strategies in Silesian Non-Profit Organizations

Author(s): Michalski, G (Michalski, Grzegorz); Mercik, A (Mercik, Aleksander)

Editor(s): Dluhosova D**Source:** FINANCIAL MANAGEMENT OF FIRMS AND FINANCIAL INSTITUTIONS **Pages:** 258-270 **Published:** 2011**Times Cited in Web of Science:** 0**Total Times Cited:** 0**Cited Reference Count:** 26**Accession Number:** WOS:000317550100032**Language:** English**Document Type:** Proceedings Paper**Conference Title:** 8th International Scientific Conference on Financial Management of Firms and Financial Institutions**Conference Date:** SEP 06-07, 2011**Conference Location:** Ostrava, CZECH REPUBLIC**Conference Host:** VSB TU Ostrava, Finance Dept, Fac Econom**Author Keywords:** intrinsic liquidity value; nonprofit financial management; financial liquidity**KeyWords Plus:** MANAGEMENT; RISK**Addresses:** [Michalski, Grzegorz; Mercik, Aleksander] Wroclaw Univ Econ, Wroclaw, Poland.**Reprint Address:****E-mail Addresses:** grzegorz.michalski@ue.wroc.pl; mercik.aleksander@ue.wroc.pl**Author Identifiers:**

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Publisher: VSB-TECH UNIV OSTRAVA**Publisher Address:** FEECS, DEPT ELECTR POWER ENG, 17. LISTOPADU 15, OSTRAVA, 70833, CZECH REPUBLIC**Web of Science Categories:** Business, Finance; Management**Research Areas:** Business & Economics**IDS Number:** BEO29**ISBN:** 978-80-248-2494-9**Source Item Page Count:** 13**Record 6 of 13****Title:** PLANNING OPTIMAL FROM THE FIRM VALUE CREATION PERSPECTIVE. LEVELS OF OPERATING CASH INVESTMENTS**Author(s):** Michalski, G (Michalski, Grzegorz)

Source: ROMANIAN JOURNAL OF ECONOMIC FORECASTING **Volume:** 13 **Issue:** 1 **Pages:** 198-214 **Published:** 2010

Times Cited in Web of Science: 4

Total Times Cited: 4

Cited Reference Count: 20

Accession Number: WOS:000276774800015

Language: English

Document Type: Article

Author Keywords: corporate value; investments; current assets; working capital; value based management; cash management

KeyWords Plus: MANAGEMENT

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Publisher: INST ECONOMIC FORECASTING

Publisher Address: CASA ACADEMIEI, CALEA 13 SEPTEMBRIE NR 13, SECTOR 5, BUCHAREST, 050711, ROMANIA

Web of Science Categories: Economics

Research Areas: Business & Economics

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ISSN: 1582-6163

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ISO Source Abbrev.: Rom. J. Econ. Forecast

Source Item Page Count: 17

Record 7 of 13

Title: INVENTORY MANAGEMENT OPTIMIZATION AS PART OF OPERATIONAL RISK MANAGEMENT

Author(s): Michalski, G (Michalski, Grzegorz)

Source: ECONOMIC COMPUTATION AND ECONOMIC CYBERNETICS STUDIES AND RESEARCH **Volume:** 43 **Issue:** 4 **Pages:** 213-222 **Published:** 2009

Times Cited in Web of Science: 3

Total Times Cited: 3

Cited Reference Count: 39

Accession Number: WOS:000272072800016**Language:** English**Document Type:** Article**Author Keywords:** Corporate liquidity; firm value; delivery risk**KeyWords Plus:** LIQUIDITY; CASH; DETERMINANTS; DEMAND; MONEY; MODEL**Addresses:** Wroclaw Univ Econ, Dept Corp Finance & Value Management, PL-53345 Wroclaw, Poland.**Reprint Address:** Michalski, G (reprint author), Wroclaw Univ Econ, Dept Corp Finance & Value Management, PL-53345 Wroclaw, Poland.**E-mail Addresses:** michalskig@ue.wroc.pl**Author Identifiers:**

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Publisher: ACAD ECONOMIC STUDIES**Publisher Address:** 15-17 CALEA DOROBANTI, SECTOR 1, BUCHAREST, 00000, ROMANIA**Web of Science Categories:** Economics; Mathematics, Interdisciplinary Applications**Research Areas:** Business & Economics; Mathematics**IDS Number:** 523KT**ISSN:** 0424-267X**29-char Source Abbrev.:** ECON COMPUT ECON CYB**ISO Source Abbrev.:** Econ. Comput. Econ. Cybern. Stud.**Source Item Page Count:** 10**Record 8 of 13****Title:** Operational risk in current assets investment decisions: Portfolio management approach in accounts receivable**Author(s):** Michalski, G (Michalski, G.)**Source:** AGRICULTURAL ECONOMICS-ZEMEDELKA EKONOMIKA **Volume:** 54 **Issue:** 1 **Pages:** 12-19 **Published:** 2008**Times Cited in Web of Science:** 6**Total Times Cited:** 6**Cited Reference Count:** 14**Accession Number:** WOS:000253777600002**Language:** English**Document Type:** Article**Author Keywords:** accounts receivable; trade credit management; incremental analysis; value based management; portfolio analysis**Addresses:** Wroclaw Univ Econ, Dept Corp Finance & Value Management, PL-53345 Wroclaw, Poland.

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Publisher: INST AGRICULTURAL FOOD INFORMATION

Publisher Address: SLEZSKA 7, PRAGUE 120 56, CZECH REPUBLIC

Web of Science Categories: Agricultural Economics & Policy; Economics

Research Areas: Agriculture; Business & Economics

IDS Number: 271GT

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ISO Source Abbrev.: Agric. Econ.

Source Item Page Count: 8

Record 9 of 13

Title: Corporate inventory management with value maximization in view

Author(s): Michalski, G (Michalski, G.)

Source: AGRICULTURAL ECONOMICS-ZEMEDLSKA EKONOMIKA **Volume:** 54 **Issue:** 5 **Pages:** 187-192 **Published:** 2008

Times Cited in Web of Science: 3

Total Times Cited: 3

Cited Reference Count: 9

Accession Number: WOS:000257041100001

Language: English

Document Type: Article

Author Keywords: inventory management; value based management; free cash flow

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Publisher: INST AGRICULTURAL FOOD INFORMATION
Publisher Address: SLEZSKA 7, PRAGUE 120 56, CZECH REPUBLIC
Web of Science Categories: Agricultural Economics & Policy; Economics
Research Areas: Agriculture; Business & Economics
IDS Number: 317SV
ISSN: 0139-570X
29-char Source Abbrev.: AGR ECON-CZECH
ISO Source Abbrev.: Agric. Econ.
Source Item Page Count: 6

Record 10 of 13**Title:** Decreasing operating risk in accounts receivable mangement: influence of the factoring on the firm value**Author(s):** Michalski, G (Michalski, Grzegorz)**Editor(s):** Culik M**Source:** RIZENI A MODELOVANI FINANCNICH RIZIK **Pages:** 130-137 **Published:** 2008**Times Cited in Web of Science:** 3**Total Times Cited:** 3**Cited Reference Count:** 9**Accession Number:** WOS:000288140300017**Language:** English**Document Type:** Proceedings Paper**Conference Title:** 4th International Scientific Conference on Managing and Modelling of Financial Risk**Conference Date:** SEP 11-12, 2008**Conference Location:** Ostrava, CZECH REPUBLIC**Author Keywords:** Corporate risk management; operating risk; factoring; operating cycle; current assets; firm value**Addresses:** [Michalski, Grzegorz] Wroclaw Univ Econ, KFPiZW, PL-53345 Wroclaw, Poland.**Reprint Address:****E-mail Addresses:** michalskig@ue.wroc.pl**Author Identifiers:**

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Publisher: VYOSKA SKOLA BANISKA-TECHNICAL UNIV OSTRAVA**Publisher Address:** FACULTY ECONOMICS, SOKOLSKA TRIDA 33, OSTRAVA, 701 21, CZECH REPUBLIC

Web of Science Categories: Business, Finance; Social Sciences, Mathematical Methods

Research Areas: Business & Economics; Mathematical Methods In Social Sciences

IDS Number: BTU79

ISBN: 978-80-248-1846-7

Source Item Page Count: 8

Record 11 of 13

Title: Risk reduction in SME financing: Jeremie fund influence on financial situation of small and middle enterprises

Author(s): Michalski, G (Michalski, Grzegorz)

Editor(s): Culik M

Source: RIZENI A MODELOVANI FINANCNICH RIZIK **Pages:** 138-147 **Published:** 2008

Times Cited in Web of Science: 0

Total Times Cited: 0

Cited Reference Count: 7

Accession Number: WOS:000288140300018

Language: English

Document Type: Proceedings Paper

Conference Title: 4th International Scientific Conference on Managing and Modelling of Financial Risk

Conference Date: SEP 11-12, 2008

Conference Location: Ostrava, CZECH REPUBLIC

Author Keywords: capital cost; target capital structure; micro and small enterprises

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Publisher: VYOSKA SKOLA BANISKA-TECHNICAL UNIV OSTRAVA

Publisher Address: FACULTY ECONOMICS, SOKOLSKA TRIDA 33, OSTRAVA, 701 21, CZECH REPUBLIC

Web of Science Categories: Business, Finance; Social Sciences, Mathematical Methods

Research Areas: Business & Economics; Mathematical Methods In Social Sciences

IDS Number: BTU79

ISBN: 978-80-248-1846-7

Source Item Page Count: 10

Record 12 of 13**Title:** Value-based inventory management**Author(s):** Michalski, G (Michalski, Grzegorz)**Source:** ROMANIAN JOURNAL OF ECONOMIC FORECASTING **Volume:** 9 **Issue:** 1 **Pages:** 82-90 **Published:** 2008**Times Cited in Web of Science:** 5**Total Times Cited:** 5**Cited Reference Count:** 11**Accession Number:** WOS:000256425300006**Language:** English**Document Type:** Article**Author Keywords:** inventory management; value-based management; free cash flow; working capital management; short-run financial management**Addresses:****Reprint Address:** Michalski, G (reprint author), Wroclaw Univ Econ, Dept Corp Finance & Value Management, Ul Komandorska 118-120 Pok 704-Z, PL-53345 Wroclaw, Poland.**E-mail Addresses:** Grzegorz.Michalski@ae.wroc.pl**Author Identifiers:**

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Publisher: INST ECONOMIC FORECASTING**Publisher Address:** CASA ACADEMIEI, CALEA 13 SEPTEMBRIE NR 13, SECTOR 5, BUCHAREST, 050711, ROMANIA**Web of Science Categories:** Economics**Research Areas:** Business & Economics**IDS Number:** 308XX**ISSN:** 1582-6163**29-char Source Abbrev.:** ROM J ECON FORECAST**ISO Source Abbrev.:** Rom. J. Econ. Forecast**Source Item Page Count:** 9

Record 13 of 13**Title:** Portfolio management approach in trade credit decision making**Author(s):** Michalski, G (Michalski, Grzegorz)**Source:** ROMANIAN JOURNAL OF ECONOMIC FORECASTING **Volume:** 8 **Issue:** 3 **Pages:** 42-53 **Published:** 2007

Times Cited in Web of Science: 7**Total Times Cited:** 7**Cited Reference Count:** 14**Accession Number:** WOS:000253992900003**Language:** English**Document Type:** Article**Author Keywords:** accounts receivable; trade credit management; incremental analysis; value based management; portfolio analysis**Addresses:** Wroclaw Univ Econ, Dept Corporate Finance & Value Management, PL-53345 Wroclaw, Poland.**Reprint Address:** Michalski, G (reprint author), Wroclaw Univ Econ, Dept Corporate Finance & Value Management, Ul Komandorska 118-120,Pok 704-Z, PL-53345 Wroclaw, Poland.**E-mail Addresses:** Grzegorz.Michalski@ae.wroc.pl**Author Identifiers:**

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Publisher: INST ECONOMIC FORECASTING**Publisher Address:** CASA ACADEMIEI, CALEA 13 SEPTEMBRIE NR 13, SECTOR 5, BUCHAREST, 050711, ROMANIA**Web of Science Categories:** Economics**Research Areas:** Business & Economics**IDS Number:** 274HR**ISSN:** 1582-6163**29-char Source Abbrev.:** ROM J ECON FORECAST**ISO Source Abbrev.:** Rom. J. Econ. Forecast**Source Item Page Count:** 12

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Web of Knowledge
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Record 1 of 8**Title:** THE EFFECTS OF WORKING CAPITAL MANAGEMENT ON THE PROFITABILITY OF NIGERIAN MANUFACTURING FIRMS**Author(s):** Aregbeyen, O (Aregbeyen, Omo)**Source:** JOURNAL OF BUSINESS ECONOMICS AND MANAGEMENT **Volume:** 14 **Issue:** 3 **Pages:** 520-534 **DOI:** 10.3846/16111699.2011.651626 **Published:** 2013**Times Cited in Web of Science:** 0**Total Times Cited:** 0**Cited References:** Ali S, 2011, AFR J BUS MANAGE, V5, P2942

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Smith K. V., 1973, FINANC MANAGE, P50
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Cited Reference Count: 38

Abstract: The efficiency of working capital management (WCM) has implications for firms' profitability. This paper empirically investigates the effects of WCM on the profitability of a sample of 48 large manufacturing firms quoted on the Nigerian Stock Exchange (NSE) for the period 1993 to 2005. It is aimed at filling the gaps in a previous study and contribute to expanding and enriching the literature particularly on Nigeria and at large. The analysis examined the responses of the firms' profitability to WCM and a number of augmenting factors. Profitability was alternatively measured by gross operating profit (GOI), net operating income (NOI) and return on assets (ROA). Likewise, WCM was measured by the average collection period (ACP), average pay period (APP), inventory turnover days (ITID) and comprehensively by the cash conversion cycle (CCC). The results indicate that the firms' have been inefficient with WCM and caused significant reductions in profitability. The paper concludes that improving the efficiency of WCM is essential and recommends that manufacturing firms in Nigeria should shorten the ACP, APP, ITID and reduce their CCCs.

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Language: English

Document Type: Article

Author Keywords: manufacturing firms; WCM; CCC; efficiency; profitability; Nigeria

KeyWords Plus: TRADE CREDIT; QUALITY

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Publisher: VILNIUS GEDIMINAS TECH UNIV

Publisher Address: SAULETEKIO AL 11, VILNIUS, LT-10223, LITHUANIA

Web of Science Categories: Business; Economics

Research Areas: Business & Economics

IDS Number: 175FO

ISSN: 1611-1699

29-char Source Abbrev.: J BUS ECON MANAG

ISO Source Abbrev.: J. Bus. Econ. Manag.

Source Item Page Count: 15

Title: Selected Ratio and Bankruptcy Early-Warning Method Analysis of Competitiveness of Wood Sector Companies Listed on Warsaw Stock Exchange

Author(s): Biernacka, J (Biernacka, Justyna); Sedliacikova, M (Sedliacikova, Mariana)

Source: DRVNA INDUSTRIJA **Volume:** 63 **Issue:** 3 **Pages:** 187-193 **DOI:** 10.5552/drind.2012.1212 **Published:** 2012

Times Cited in Web of Science: 0

Total Times Cited: 0

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Tyran M.R., 2004, WSKAZNIKI FINANSOWE

Cited Reference Count: 13

Abstract: This paper presents the analysis of economic conditions of wood sector companies listed on the Warsaw Stock Exchange. Among many measures of ratio analysis, the three most frequently used groups of indicators - profitability, debt and liquidity were selected. For a comprehensive presentation of the situation of each company, the Męczyńska & Zawadzki's model was used as the bankruptcy early warning method. Two furniture industry companies, two wood-based panel industry companies, two pulp and paper industry entities, a representative of sawmilling industry and a company of wood-based panels and furniture industry were analyzed. The analysis showed that companies with stable position in the market have the best economic conditions, and these were namely the pulp and paper industry and furniture industry.

Accession Number: WOS:000309377700004

Language: English

Document Type: Article

Author Keywords: ratio analysis; bankruptcy early-warning methods; competitiveness; wood sector companies

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Record 3 of 8

Title: Searching for internal and external factors that determine working capital management for manufacturing firms in Pakistan

Author(s): Ali, S (Ali, Shahid); Khan, MRA (Khan, Muhammad Ramzan Akhtar)

Source: AFRICAN JOURNAL OF BUSINESS MANAGEMENT **Volume:** 5 **Issue:** 7 **Pages:** 2942-2949 **Published:** APR 4 2011

Times Cited in Web of Science: 1

Total Times Cited: 1

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Abstract: This paper searches for important endogenous and exogenous factors that have an influence on working capital management of manufacturing firms in Pakistan. The topic has been examined by researchers around the world and needs to be inquired for firms in Pakistan. Following Shulman and Cox (1985), working capital management of a manufacturing business firm is measured by net liquidity balance and working capital requirements. Determinants for working capital are separated as endogenous or exogenous to a manufacturing firm, similarly they are viewed as firm-specific or macroeconomic depicting the general conditions of the economy. The determinants that may have an effect on working capital of manufacturing business firms derived from literature are business cycles, firm growth, leverage, cash flows, return on assets, size of the firm, real gross domestic product, and unemployment rate. Proxies for efficient working capital are developed and are called as working capital requirement and net liquid balance. These two proxies are used as dependent variables in the models. In Pakistan, data on many endogenous variables that may impact working capital practice is not easily available. The same is not true for heavily invested manufacturing firms. A subjective sampling procedure is exercised to select 20% of firms from each of the four sectors namely Engineering, Sugar, Chemicals, and Fuel and Energy. Top 20% capital intensive firms for the period of 2000 to 2008 are sampled from each of the four sectors for the analysis. Descriptive findings show that Chemical firms are managing their working capital requirements and liquidity balances more efficiently. Findings do indicate that poor economic conditions affect working capital requirements and put firms under significant pressure of more efficient management practice. This suggests that working capital requirements and liquidity needs increase for firms when the economy is in poor economic conditions or is in recession. The study also concludes that all sectors are not able to remain equally efficient with their working capital policies as they are differently affected by macroeconomic conditions. The study could not identify any uniform micro or macro determinants across all selected sectors.

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Language: English

Document Type: Article

Author Keywords: Working capital management; macroeconomic variables; microeconomic variables

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Record 4 of 8

Title: WORKING CAPITAL ASSESSMENT IN CUSTOMER ORIENTED COMPANY

Author(s): Pecinova, Z (Pecinova, Zuzana)

Editor(s): Ginevicius R; Rutkauskas AV; Pocs R; Stankeviciene J

Source: 6TH INTERNATIONAL SCIENTIFIC CONFERENCE BUSINESS AND MANAGEMENT 2010, VOLS I AND II **Book Series:** Business and Management-Spausdinta **Pages:** 1058-1065 **DOI:** 10.3846/bm.2010.142 **Published:** 2010

Times Cited in Web of Science: 0

Total Times Cited: 0

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Abstract: A balance between the benefits received by an individual customer and by a firm is the essential precondition for companies to achieve and maintain their long term competitiveness and performance. Working capital can contribute to the ability of a company to serve the right customers in a right and efficient way and can influence both sides of the customer value. Costs and benefits flowing from working capital components must be therefore more connected with the process of individual customers' care and included in a customer value assessment. Working capital management should be changed to reflect these conditions and to support company performance.

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Author Keywords: working capital; customer oriented company; customer value; working capital performance; assessment of working capital costs and benefits

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Source Item Page Count: 8

Record 5 of 8

Title: The role of subsidies in managing the operating risk of agricultural enterprises

Author(s): Spicka, J (Spicka, J.); Boudny, J (Boudny, J.); Janotova, B (Janotova, B.)

Source: AGRICULTURAL ECONOMICS-ZEMEDELSKA EKONOMIKA **Volume:** 55 **Issue:** 4 **Pages:** 169-179 **Published:** 2009

Times Cited in Web of Science: 1

Total Times Cited: 2

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Abstract: The paper examines the relationship between the farmers' operating risk and current subsidies. Focused at the commodity level, the analysis is based on a sample survey of costs and yields of two crops (winter wheat and rapeseed) and two livestock commodities (cow milk and fattening cattle) carried out in 2005-2007 in the Czech Republic. The risk analysis relates to the growing conditions, crop yields and the livestock productivity. The future role of the Subsidies as the risk management tool in the farming business, as well as the position of this instrument against the other risk management instruments is analysed. The break even analysis and the Monte Carlo simulation are used as analytical tools. The results indicate that the current subsidies have an impact on the stability of the farmers' income. Partially or fully decoupled payments serve as a "financial pillow" increasing the level of the farmers' income and extending the farmers' decision-making possibilities. Furthermore, the current subsidies reduce the variability of the farmers' income. The Current subsidies Are a

suitable complement to other commonly used risk management tools primarily designed to reduce the farmers' and farm income variability.

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Document Type: Article

Author Keywords: risk management; agricultural policy; direct payments; income stability; Monte Carlo simulation

KeyWords Plus: MANAGEMENT; DECISIONS

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Record 6 of 8

Title: MANAGING CASH FOR A MINING COMPANY

Author(s): Fuksa, D (Fuksa, Dariusz)

Source: GOSPODARKA SUROWCAMI MINERALNYMI-MINERAL RESOURCES MANAGEMENT **Volume:** 25 **Issue:** 1 **Pages:** 119-135 **Published:** 2009

Times Cited in Web of Science: 0

Total Times Cited: 0

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Abstract: One of the target main of company cash management is the decision making relating the choice of the profitable surplus placing the cash which occurs periodically, as well as funding sources for temporary her deficiency. Too big the cash amounts in relation to real needs, reduces the risk of privation financial liquidity. However it limits profits, which could be reached as the result of commitment in the economic processes or remunerative places of free cash. This implicates the necessity of maximization of benefits from possession of cash across correc husbanding of supplies. The optimization of cash management can be realized with using of different methods.

This paper shows the theoretical reasoning models used for optimizing cash levels, like the Baumol, Beranek, Miller-Orr, Stone model as well as the method of the Monte Carlo simulation. Discussed the practical utilization possibility above mentioned methods, paying back attention on problems with their adaptation to real economic conditions. The introduction to above mentioned models be introduced the methods of financial liquidity estimate of company. Moreover passed the example forms of surplus placing the free cash. The practical applications the Miller-Orr model using to optimizing cash levels for a raw rock mine. Presented implementation of this model let us to conclude that, usage of this model allows to make rational decisions regarding effective cash management, in spite signaled his defects.

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Language: Polish

Document Type: Article

Author Keywords: Cash management; financial liquidity; methods of optimizing cash

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ISO Source Abbrev.: Gospod. Surowcami. Miner.

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Record 7 of 8**Title:** Evaluating the knowledge, relevance and experience of expert decision makers utilizing the Fuzzy-AHP**Author(s):** Aly, S (Aly, S.); Vrana, I (Vrana, I.)**Source:** AGRICULTURAL ECONOMICS-ZEMEDELSKA EKONOMIKA **Volume:** 54 **Issue:** 11 **Pages:** 529-535 **Published:** 2008**Times Cited in Web of Science:** 3**Total Times Cited:** 3**Cited References:** BOENDER CGE, 1989, FUZZY SET SYST, V29, P133, DOI 10.1016/0165-0114(89)90187-5

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Triantaphyllou E, 1996, INT J APPROX REASON, V14, P281, DOI 10.1016/0888-613X(95)00119-2

Cited Reference Count: 15**Abstract:** The reliance on experts' decision is considered a very efficient solution especially in case of ill-structured and vague decision making situations. This necessitates being able to identify the expert or experts group whose decision must be particularly assigned a greater weight or importance. This paper is concerned with a method of how to determine the weights of a group of expert decision makers, taking into account the vagueness associated with such evaluation.**Accession Number:** WOS:000262387300004**Language:** English**Document Type:** Article**Author Keywords:** Group Decision Making; Analytical Hierarchy Process (AHP); Fuzzy-AHP; experts judgments; ill-structured decision making; decision making weights/importance's**KeyWords Plus:** MANAGEMENT; ALTERNATIVES**Addresses:** [Aly, S.; Vrana, I.] Czech Univ Life Sci, Fac Econ & Management, Dept Informat Engn, Prague 16951 6, Suchdol, Czech Republic.**Reprint Address:** Aly, S (reprint author), Czech Univ Life Sci, Fac Econ & Management, Dept Informat Engn, Kamycka 129, Prague 16951 6, Suchdol, Czech Republic.**E-mail Addresses:** shady@pef.czu.cz; vrana@pef.czu.cz**Publisher:** INST AGRICULTURAL FOOD INFORMATION**Publisher Address:** SLEZSKA 7, PRAGUE 120 56, CZECH REPUBLIC

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Record 8 of 8

Title: Cash level optimization for a company based on the Miller-Orr model

Author(s): Fuksa, D (Fuksa, Dariusz)

Source: GOSPODARKA SUROWCAMI MINERALNYMI-MINERAL RESOURCES MANAGEMENT **Volume:** 24 **Issue:** 3 **Pages:** 105-113 **Part:** 3 **Published:** 2008

Times Cited in Web of Science: 0

Total Times Cited: 0

Cited References: GALAS Z, 2008, PRZEGLAD GORNICZY, P29

MICHALSKI G, 2004, WARTOSC PLYNNOSCI BI

SIERPINSKA M, 2005, ZARZADZANIE PLYNNOSC

TRZASKUSZAK B, 2008, GOSPOD SUROWCAMI MIN, P45

Cited Reference Count: 4

Abstract: One of the problems of company cash management is the decision making relating the choice of funding sources for temporary cash deficiency, as well as the profitable surplus placing which occurs periodically. Maintenance of excessive cash amounts in relation to real needs, reduces the risk of disturbance of time payments ability. However it limits profits, which could be reached as the result of commitment in the economic processes or remunerative places of free cash. This implicates the necessity of maximization of benefits from possession of cash across correct husbanding of supplies. The optimization of cash management can be realized with using of different methods. The Miller-Orr model is most often used in such cases.

This paper shows the theoretical reasoning for optimizing accidental cash levels using the Miller-Orr model as well as its practical applications for a raw rock mine. Presented implementation of this model let us to conclude that, usage of this model allows to make rational decisions regarding effective cash management. He is not however possible to use in every accident.

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Author Keywords: cash management; method of optimizing cash; Miller-Orr model

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